

REAL ESTATE (RES)

RES 332 Real Estate Principles (3 Credits)

Management

Double-numbered with RES 631

The understanding of real estate fundamentals, including roles, activities, terminology, transaction processes and how the tools and models in real estate are used to make informed decisions, with emphasis on developing valuation skills. Additional work required for graduate students.

Shared Competencies: Scientific Inquiry and Research Skills (<https://coursecatalog.syracuse.edu/shared-competencies/scientific-inquiry-and-research-skills/>)

RES 342 Real Estate Development (3 Credits)

Management

Double-numbered with RES 642

Build understanding of the real estate development process. Deliver the prerequisite understanding of terms, concepts and competencies necessary for a basic understanding of and participation in real estate development.

Prereq: FIN 256 or 301

Shared Competencies: Scientific Inquiry and Research Skills (<https://coursecatalog.syracuse.edu/shared-competencies/scientific-inquiry-and-research-skills/>)

RES 362 Real Estate Finance and Investment (3 Credits)

Management

Double-numbered with RES 662

Real estate investment, finance, and valuation. Different measures of investment performance, impact of the financing decision, and various real estate financing techniques. Additional work required for graduate students.

Prereq: RES 332

Shared Competencies: Information Literacy and Technological Agility (<https://coursecatalog.syracuse.edu/shared-competencies/information-literacy-and-technological-agility/>); Scientific Inquiry and Research Skills (<https://coursecatalog.syracuse.edu/shared-competencies/scientific-inquiry-and-research-skills/>)

RES 400 Selected Topics (1-6 Credits)

Management

Exploration of a topic (to be determined) not covered by the standard curriculum but of interest to faculty and students in a particular semester. Repeatable

RES 443 Real Estate Capital Markets (3 Credits)

Management

Double-numbered with RES 643

Real estate debt and equity instruments. Primary and secondary mortgage markets, mortgage banking, loan instruments, and securitization. Lender and borrower decisions regarding real estate financing. Additional work required of graduate students.

Prereq: (FIN 256 or FIN 301) and RES 332

Shared Competencies: Scientific Inquiry and Research Skills (<https://coursecatalog.syracuse.edu/shared-competencies/scientific-inquiry-and-research-skills/>)

RES 452 Real Estate Asset Management (3 Credits)

Management

Double-numbered with RES 652

The purpose of this course is to examine techniques to increase the value of real estate assets under management. Topics include asset-repositioning strategies, capital expenditure planning, designing tenant mix, cost control techniques, and management strategies. Additional work is required for graduate students.

Prereq: RES 332

Shared Competencies: Critical and Creative Thinking (<https://coursecatalog.syracuse.edu/shared-competencies/critical-and-creative-thinking/>)

RES 470 Experience Credit (1-6 Credits)

Management

Repeatable

RES 472 Case Studies in Real Estate Investment and Finance (3 Credits)

Management

Double-numbered with RES 672

The course examines different areas of the real estate market. Analysis of the real estate space market, the real estate capital markets, cash flow analysis and different financing techniques, with examples in different property types. Additional work required of graduate students.

Prereq: FIN 256 and RES 332

RES 480 International Course (1-12 Credits)

Management

Offered through SUAbroad by educational institution outside the United States. Student registers for the course at the foreign institution and is graded according to that institution's practice. SUAbroad works with the S.U. academic department to assign the appropriate course level, title, and grade for the student's transcript.

Repeatable

RES 490 Independent Study (1-6 Credits)

Management

Exploration of a problem, or problems, in depth. Individual independent study upon a plan submitted by the student. Admission by consent of supervising instructor(s) and the department.

Repeatable

RES 492 Real Estate Modeling (3 Credits)

Management

Double-numbered with RES 692

The course provides a comprehensive overview of real estate modeling using Excel and Argus. Students will learn to model existing and development property cashflows, accommodate for different financial structures and account for various risks. Additional work is required for graduate students.

Prereq: RES 332

Shared Competencies: Information Literacy and Technological Agility (<https://coursecatalog.syracuse.edu/shared-competencies/information-literacy-and-technological-agility/>)